

## Press Release

### **FIBERCOPI AND FMC GLOBALSAT/MTN SEAL STRATEGIC PARTNERSHIP TO DEVELOP HYBRID TERRESTRIAL-SATELLITE NETWORK ARCHITECTURES IN ITALY**

- *The two companies have signed a strategic partnership aimed at offering high-speed connectivity across Italy, enabling high-performance backhaul and last-mile services by integrating satellite backhaul and fiber access in remote areas.*

*Rome/Fort Lauderdale, November 4<sup>th</sup>, 2025* – FiberCop, the company running Italy's most advanced, extensive and widespread digital network infrastructure has signed a strategic partnership with FMC GlobalSat and its 100% owned subsidiary MTNSat "MTN", a world-class satellite network operator, to develop cutting-edge hybrid terrestrial-satellite solutions to deliver stable connectivity in remote areas across Italy.

This agreement represents one of the first architectures of its kind developed worldwide over Low Earth Orbit (LEO) satellite networks. Altogether, both companies have successfully completed tests with hybrid network architectures that integrate LEO satellite services into terrestrial infrastructures, specifically combining fiber access with LEO satellite backhauling. A fully integrated architecture of this kind has been implemented within a terrestrial network environment using Layer2+PPPoE (a typical protocol for Terrestrial Networks).

**Alma Fazzolari, Director of Strategic Governance at FiberCop**, commented: *"It was an extraordinary moment to witness the first data transfer over a hybrid terrestrial-satellite architecture combining fiber access with satellite backhaul. We were all aware we were experiencing, altogether and with strong team spirit, a historic milestone for the future of telecommunications. This initiative confirms FiberCop's role as a technology operator for the development of cutting-edge connectivity solutions. The integration of fiber access and satellite backhaul represents a strategic evolution of our infrastructure, allowing us to extend ultrabroadband coverage even in the most logistical and geographically complex areas."*

#### **FiberCop S.p.A.**

Company with sole shareholder Optics Holdco Group – Direction and coordination of Optics Holdco S.r.l.

Registered office: Via Marco Aurelio, 24- 20127 Milano

Share capital 17.835.900,00 (i.v.)

Tax code and registration number with the Companies' Register of Milano-Monza-Brianza-Lodi: 11459900962 registered with the Milano R.E.A. under no. 2604085 - Certified mailbox: [fibercopspa@pec.fibercop.it](mailto:fibercopspa@pec.fibercop.it)



This initiative creates a robust platform capable of extending and accelerating high-speed broadband access to remote towns across Italy, more specifically in areas where it is physically challenging to deploy full-terrestrial networks to connect customers.

**Emmanuel Cotel, CEO of FMC GlobalSat/MTN**, commented: *"This project marks a pivotal moment for both FiberCop and FMC GlobalSat/MTN, and more importantly, for digital connectivity and access in Italy. Thanks to the power of our LEO satellite networks and FiberCop's leading fiber infrastructure, communities around the country will no longer be limited by the cost or physical barriers of laying fiber in remote terrains."*

The FiberCop–FMC GlobalSat partnership brings together two industry leaders in terrestrial and satellite connectivity.

FiberCop runs Italy's most advanced, extensive and pervasive digital network infrastructure. With 26 million km of fibre optic cable already laid – a distance equal to more than 600 times the Earth's circumference – and ultra-broadband coverage reaching over 96% of active lines, the company provides high-performance connectivity. The FTTH (Fibre To The Home) network reaches about 40% of premises in the country, ensuring speed and reliability for households and businesses. With 14 million active lines (as of July 2025), FiberCop is Italy's leader in fixed broadband access, offering operators reliable and innovative solutions based on a state-of-the-art network that is constantly evolving.

FMC GlobalSat/MTN is a world-class network operator with over 40 years of experience that connects global operations with the speed, security, and trust required for success. Its multi-network architecture delivers resilient, fully managed connectivity for critical systems and remote teams across the maritime, energy, government, and enterprise sectors. Headquartered in Florida with offices across Europe, the Middle East and South America, the company has pioneered the delivery of converged connectivity solutions on a global scale by partnering with companies such as SpaceX-Starlink and OneWeb.

#### **About FiberCop**

*FiberCop runs Italy's most advanced, extensive and pervasive digital network infrastructure. With 26 million km of fibre optic cable already laid, 10,500 exchanges, over 160,000 street cabinets, and more than 114.3 million kilometers of copper network. This infrastructure is supported by more than 18,300 professionals across Italy, committed to building the network of the future in line with the objectives of the European Digital Agenda: 1-Gbps connection for the entire population by 2030. FiberCop's shareholders are the US fund KKR Infrastructure, the Canadian pension fund CPP Investments, the Abu Dhabi fund Adia, the Italian Ministry of Economy and Finance (MEF) and the Italian infrastructure fund F2i. For more information, please visit [fibercop.com](https://www.fibercop.com)*

#### **About FMC GlobalSat/MTN**

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*FMC GlobalSat, MTNSat's parent company "MTN", is a world-class network operator that connects global operations with the speed, security, and trust required for success. Our multi-network architecture delivers resilient, fully managed connectivity for critical systems and remote teams across the maritime, energy, government, and enterprise sectors. Headquartered in Florida with offices across Europe, the Middle East, and South America, MTN enables rapid deployments and white-glove service anywhere. The company has pioneered the delivery of converged connectivity solutions on a global scale by partnering with major wireless carriers and satellite communications providers that integrate 5G/LTE and high-throughput satellite (HTS) networks, as well as cutting-edge Low Earth Orbit (LEO) constellations such as Starlink and OneWeb.*

*For more information, please visit [www.fmcglobalsat.com](http://www.fmcglobalsat.com) or [www.mtnsat.com](http://www.mtnsat.com)*

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