FiberCop

H1 2026 Results

07 September 2026

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The financial results presented are prepared in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board and adopted by the EU (designated as "IFRS"). The accounting criteria and consolidation principles adopted are consistent with those applied for the Group consolidated financial statements as of and for the year ended December 31, 2025, to which reference should be made for a more comprehensive discussion, except for the amendments to the accounting standards issued by the IASB and applicable starting from January 1, 2026. This financial information has not been audited and, therefore, is subject to potential future modifications, which may potentially be material. The Company, in addition to the conventional financial performance measures established by IFRS, uses certain alternative performance measures for the purposes of enabling a better understanding of the performance of operations and the financial position of the Group. In particular, such alternative performance measures include amongst others but not only: Organic EBITDA, Organic EBITDA After Lease ("EBITDAaL"), EBITDAaL Margin, Net Debt, Net Leverage, Recurring Unlevered Operating Free Cash Flow and Managerial Net Working Capital. Such alternative performance measures are unaudited.

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Highlights

1 Overall Operational and Financial **performance in line with guidance**

- Organic EBITDAaL broadly stable YoY supported by growth in FTTH lines and cost efficiency, margin at 45% (+1 p.p. YoY)

- Continued progress in FTTH roll-out: i) PNRR completion milestones 100% met and ii) Autonomous Plan acceleration on track at 74% of 2027 completion target

2 **Guidance confirmed**: Organic EBITDAaL FY-26 expected to grow close to 10% vs FY-25 with benefits concentrated in H2[1]

3 **Sole winner** of **National Connectivity Fund tender**, extending uncontested coverage to additional 700k UIs[2]

4 Progressing constructively with AGCOM on **new pricing** grid

Note: (1) Current budgeted figures and management forecasts, which are based on judgments and assumptions of our management which we believe are reasonable but are inherently uncertain and ultimately may not be realized; (2) UI ESRI = Unità Immobiliari / property units based on internal elaboration of external UI ESRI database, The figures represent a view of potential market of premises in Italy but excluding second homes and differs from market accesses, street numbers or live active lines; FiberCop continuously reviews data sources and numbers may evolve over time

H1-26 Key financial and business updates: performance in line with expectations and guidance confirmed[1]

1 RESULTS IN LINE WITH GUIDANCE	Overall Operational and Financial **performance in line with guidance** Opex reduction driving 1H-26 **EBITDAaL margin growth** to 45% (+1 p.p. YoY)[2] **Broadly stable EBITDAaL H1-26 vs H1-25** with growth expected in H2 Net Leverage[3] at 6.9x (6.2x at YE-25) expected to stay stable over H2-26; **2026 expected to be peak leverage year**	✔ **€1.8Bn** Total Revenues **45%** EBITDAaL margin +1 p.p. YoY in H1-26	✔ **€810m** Organic EBITDAaL **€12.0Bn** Net Debt
2 ROLL-OUT ON TRACK + CAPEX EFFICIENCY	**FTTH roll-out on track. Additional capex efficiency.** - +1m UIs since YE-25, with Autonomous Plan further acceleration starting as PNRR completed - >€300m below capex budget driven by PNRR efficiencies - National Connectivity Fund award adds 0.7k uncontested UIs with no meaningful impact on leverage	✔ **74% Autonomous Plan** Progress vs 2027 completion target (69% at YE-25)	✔ **100% PNRR milestones** already met, in line with target
3 POSITIVE REGULATORY CLARIFICATIONS	TIM MSA approved by AGCM in Feb., providing up to 15 years of exclusivity + additional years of preferred supplier role Wholesale Only status: approved by AGCOM in March, prices to be set on "Fair and Reasonable" basis Progressing constructively with AGCOM on new pricing grid	✔ **Long-term exclusivity with TIM confirmed**	✔ **Wholesale Only regulatory system approved**
4 PROGRESS IN LOCKING IN EBITDAAL GROWTH	**Further efficiency initiatives already locked in:** - New Article 4 voluntary pre-retirement scheme effective from June, involving c. 1k employees - Decommissioning program implementation progressing on track for > 1,500 central offices switch off by YE 2026 - Backbone switch off and IT migration almost complete with significant cost reduction from H2	✔ **€198m** Annualised run-rate gross efficiencies locked in during H1 2026 vs. FY 2025 (€18m present in H1 2026)	✔ Continued progress towards >**€600m** 2025-2029 expected opex reduction target
5 MARKET EVOLUTION	Market dynamics continues to point to **limited overbuild in FTTH** **Solid FTTH active lines growth** (+372k since YE-25), 24% on total tech mix (+4pp vs YE-25) **Decline in active lines** reflects expected natural migration to FTTH , to be mitigated by growing FTTH coverage, growing share of new adds, B2B growth opportunities and ARPU evolution **"AI Winner"** based on growing needs for data access and related infrastructure (e.g. Edge data centers, P2P connectivity, colocation...)	✔ **66%** market share of new FTTH adds[4]	✔ **+26%** YoY growth in FTTH lines

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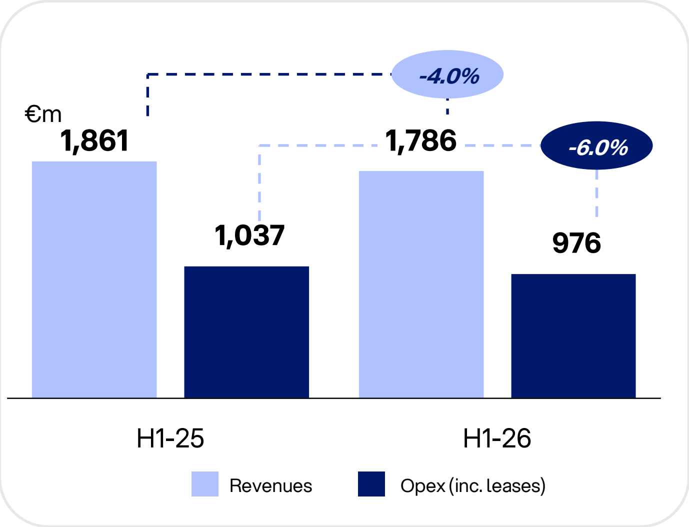
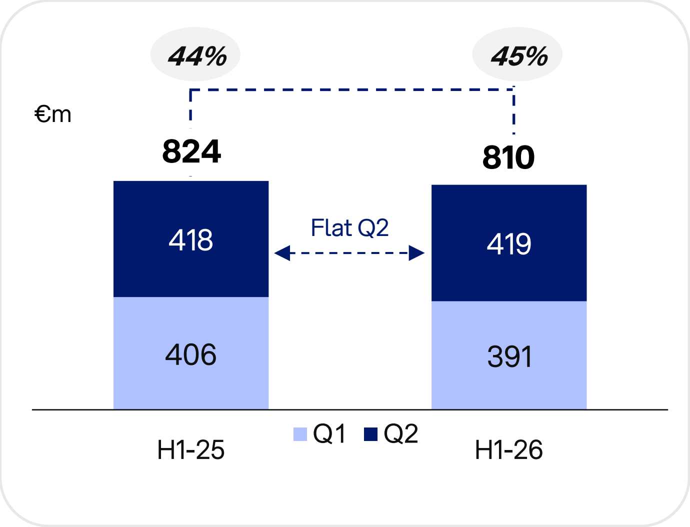
Source: Company information
Note: (1) Current budgeted figures and management forecasts, which are based on judgments and assumptions of our management which we believe are reasonable but are inherently uncertain and ultimately may not be realized; (2) Further HR initiatives and substitution of external services based on 2025 Capex (e.g. new proprietary backbone and investment in IT infrastructure); (3) Net Leverage calculated vs. H1 26 LTM Organic EBITDAaL; (4) As of Mar-26 based on latest available AGCOM data

H1-26 Financials in line with Guidance

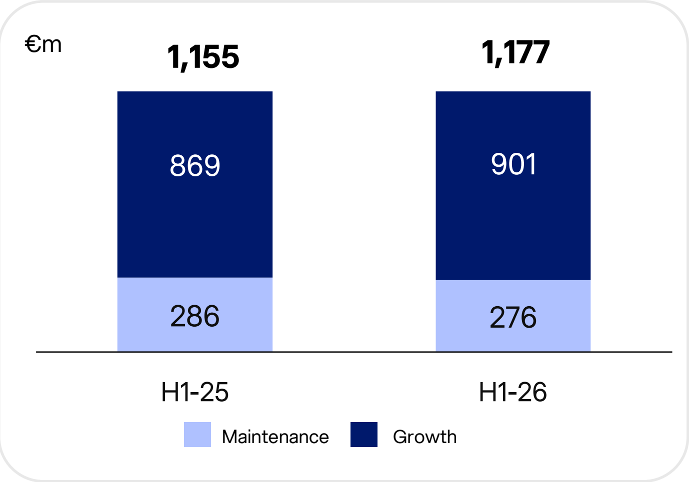
Revenue and Opex (incl. leases)



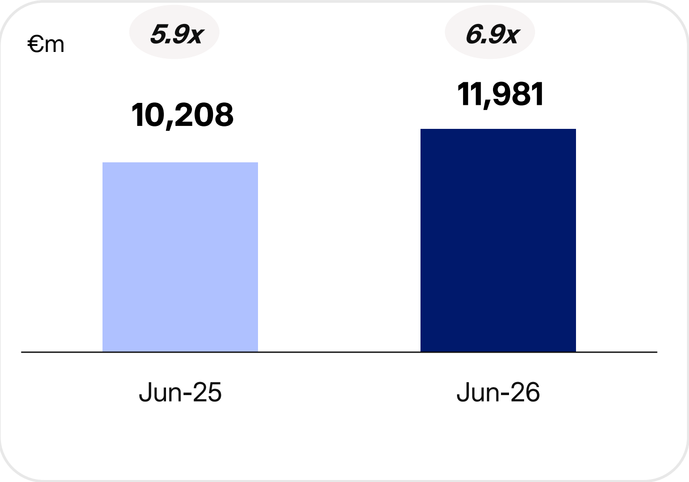
Organic EBITDAaL and Margin



CAPEX



Net Debt and Leverage (1)



Key Highlights

- **Performance in line with FY guidance communicated in April, which is confirmed:**
  - *"Organic EBITDAaL 2026 expected to grow close to 10% driven by stable revenues and significant opex reductions currently in execution.*
  - *2026 Org. EBITDAaL increase is expected in H2 due to phasing of revenues and opex initiatives*
  - *H1 showing effect of lines migration, partly mitigated by initial wave of opex reduction"*
- **H1 financial performance in line with guidance**:
  - Revenues trend reflects expected lines technology migration
  - **OpEx reduction** at -6% leading to **growing EBITDAaL margin** (+1 p.p. at 45%)
  - H1 EBITDAaL broadly stable **with growth expected in H2**
- **H2 EBITDAaL growth vs 2025** to be driven by
  - Revenues expected to benefit from additional B2B services and sales
  - Further OpEx reduction already substantially completed in H1-26 particularly in external services (IT, backbone) and Personnel. Run-rate savings ofc close to €200m already locked-in
- **FY CapEx expected lower than budget** with roll out targets being met at a lower investment
- **Net leverage** at 6.9x (6.2x at YE-25) driven by expected capex phasing and expected to stay stable over H2-26; 2026 expected to be peak leverage year

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Note: [1] Net Leverage calculated as Net Debt vs. H1 26 LTM Organic EBITDAaL. Includes reported efficiencies arising from initiatives previously implemented and those realized during H1 2026. It does not include the run-rate benefit of efficiencies implemented in H1 2026

H1-26 Revenues and Organic EBITDAaL

(in €m)	H1 2025	H1 2026
B2B2C Access Revenues	**1,223**	**1,175**
B2B2B Revenues	**638**	**611**
o.w. Other B2B Services[1] and Asset Sales	*477*	*458*
o.w. B2B2B Access Services	*161*	*153*
Total Revenues	**1,861**	**1,786**
Personnel Cost	(418)	(405)
Energy Related Cost	(160)	(149)
Other + General & Administration Cost	(270)	(238)
Total Opex	**(848)**	**(792)**
Organic EBITDA	**1,013**	**994**
Lease costs	(189)	(184)
Organic EBITDAaL	**824**	**810**
% margin	*44%*	*45%*

Detailed Drivers

- B2B2C Revenue trend display:
  - **26% growth in FTTH lines vs. Jun-25** and slight improvement in blended ARPU
  - Continuation of expected migration from other technologies
- B2B2B shows broadly stable Access Revenues while Other B2B, as flagged, are impacted by reduction in energy-related revenues
  - Advanced roll-out of new ancillary services and sales which are expected to be reflected in growth in H2
- **Opex down by about 6%** driven by lower IT, Energy and Personnel costs
  - EBITDAaL margin improvement to 45% (from 44%)
- **Progress in locking in Business Plan cost savings and EBITDAaL growth**
  - €198m Annualised run-rate gross efficiencies locked in during H1 2026 vs. FY 2025 (€18m present in H1 2026)
  - New Article 4 voluntary pre-retirement scheme in June 2026 (involving c. 1k employees)
  - IT Separation, backbone migration & Real Estate Decommissioning progressing
    - c 1.5k central offices in advanced stage for switch-off by YE-26
    - Switch to proprietary backbone almost complete and significant progress on IT migration

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Note: [1] Other B2B Services include mainly colocation, engineering, assurance, energy, delivery related revenues

2 Years On - Update on status of Separation and Transformation [1]

1 IT Separation	• Invested over €260m in Capex in 2025 and 2026 YTD (18 months) to create standalone IT and cyber architecture • Re-tendered Cloud services with estimated savings of c. 60% on new Azure Cloud • Currently completing migration to new platforms with, as of Jun-26: (i) 95% completion of migration of IT applications, (ii) 77% of digital workplace services switched off. New ERP activated in August • Overall forecasted to lead to an annualised run-rate cost reduction of c. €50m
2 Stand-alone Backbone	• Invested over €130m in Capex in 2025 and 2026 YTD (18 months) to create our own national backbone • Currently completing migration of IP clients and usage (kits) onto own backbone • Overall forecasted to lead to an annualised run-rate cost reduction above €50m
3 HR transformation	• As of July 1st 2026, headcount reduced by c. 2,500 over 18 months mainly with (i) early retirement (Article 4) with an average 4.3 years of remaining non-recurring cost and (ii) other negotiated exits and retirements • Total realised run-rate gross savings in EBITDAaL from actions undertaken since 2024 of €105m to date with over €70m annualised run-rate cost reduction locked in 2026 • Modernisation of culture with c. 80% of C-level team new to FiberCop. Increased incentivization and result-orientation of teams and suppliers
4 Delivery and Assurance Quality stabilisation	• Delivery success ratios stable at 70% for FTTH since separation, with significant variance between operators based on their commercial practices • Programme launched to address pre-existing technical factors in Delivery, with impact expected from Q4 • Assurance quality (measured as % of trouble tickets resolved by next working day) has generally been stable since separation for FTTH and FTTC services. The company continues to progress on measures to improve Assurance
5 Other Initiatives	• Decommissioning programme launched and ramping up • Energy savings initiatives to ramp-up in H2 2026 for c. 50 GWh • Significant unitary cost savings on FTTH rollout in both Autonomous and PNRR areas

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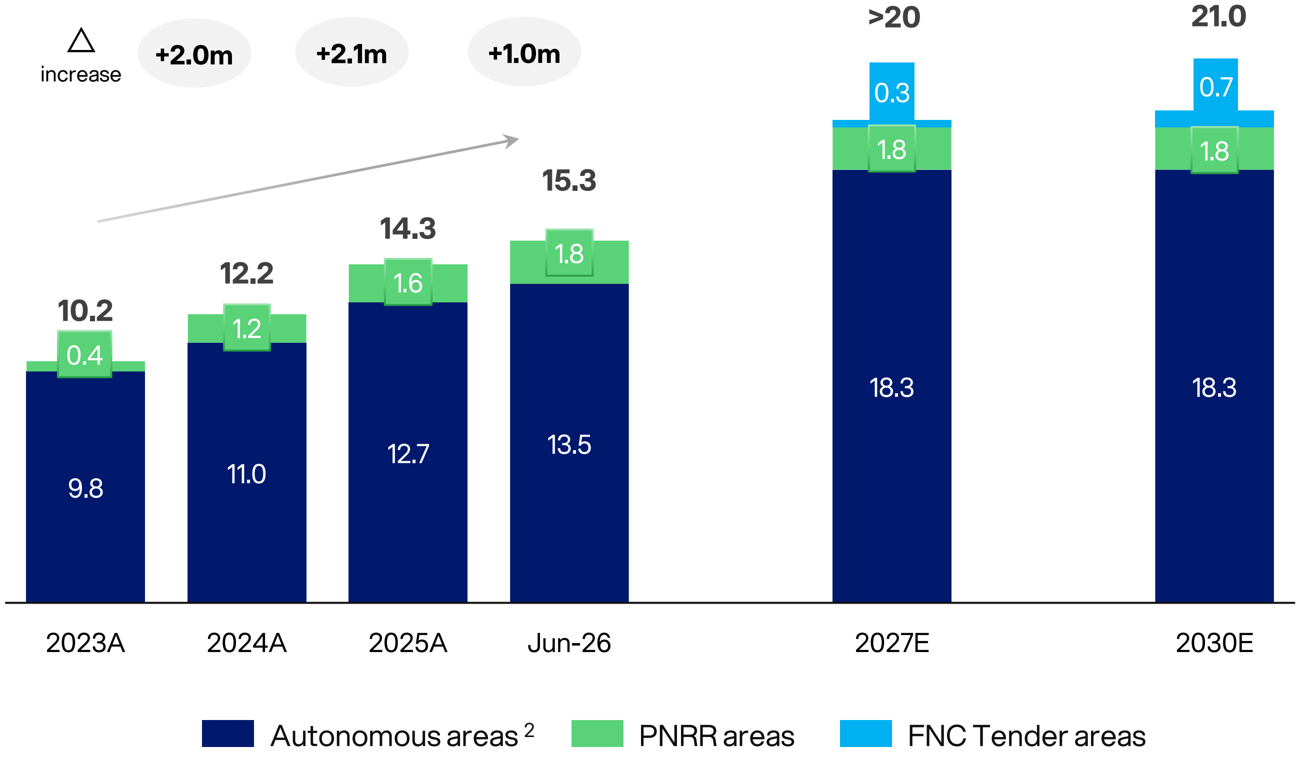
Note: (1) Current budgeted figures and management forecasts, which are based on judgments and assumptions of our management which we believe are reasonable but are inherently uncertain and ultimately may not be realized

Key Operational KPIs – FTTH roll out on track

FiberCop FTTH coverage Progress Update (million UIs [1])



Key Highlights

- FTTH rollout on track with ca. +1m UIs since Dec-25 (+2.2m in LTM)
  - **Autonomous Plan at 74%** of 18.3m UIs 2027 Target
  - **PNRR** milestones **100%** already met, adding 1.8m UIs
  - Affirming fixed broadband infrastructure leadership
- 2027 confirmed as last year of relevant FTTH roll-out (end of Autonomous Plan)

NEW National Connectivity Fund tender award (July 2026)

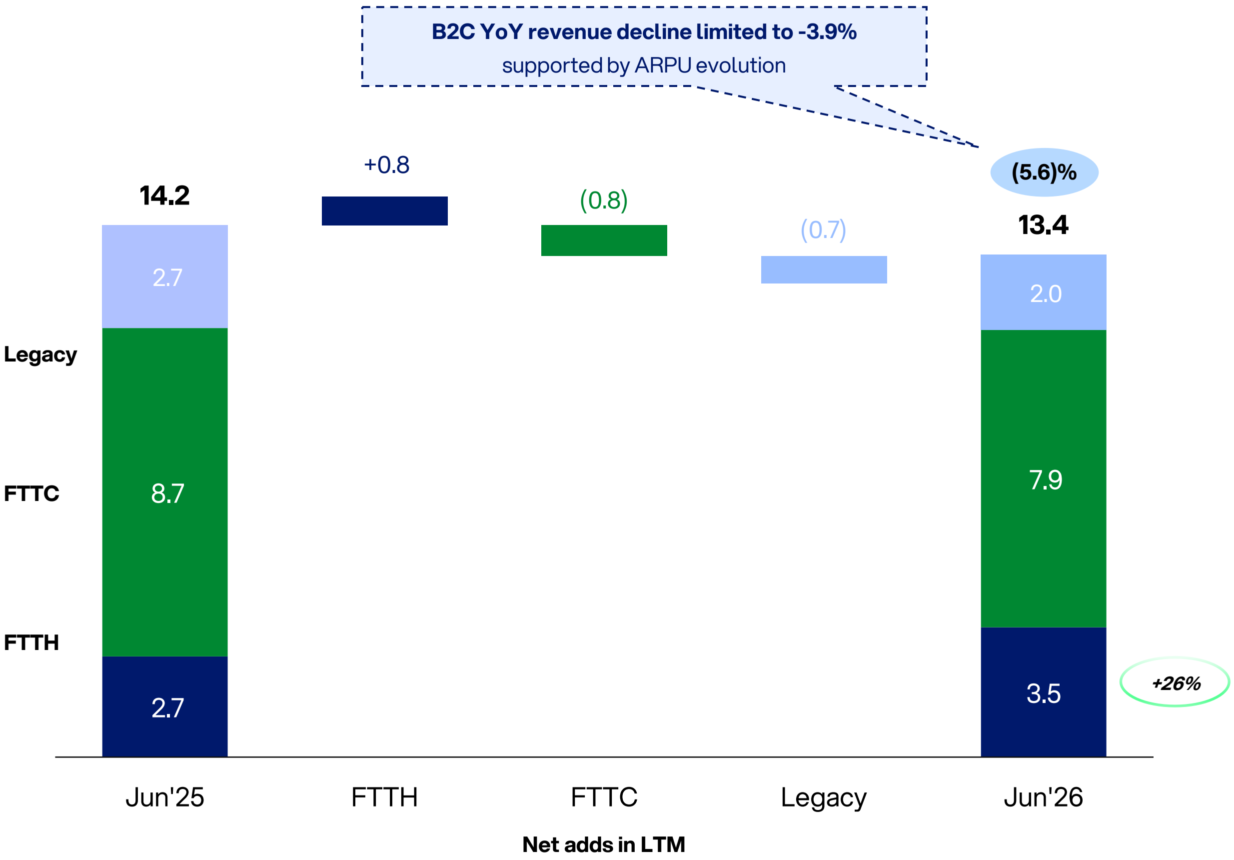
Value accretive project increasing **uncontested footprint**

- Confirms status as **sole operator which continues a significant FTTH rollout**
- Perimeter: **+0.7k UIs**, roll-out expected from H2-26 to June 2030
- Subsidies: grants up to 70% of total eligible capital expenditure, with initial upfront payment in 2026
- CapEx: expected not to exceed **€300m**, net of grants
- **Leverage impact: expected not to be material**, given limited size and phasing of the additional rollout

Note: Current budgeted figures and management forecasts, which are based on judgments and assumptions of our management which we believe are reasonable but are inherently uncertain and ultimately may not be realized; (1) UI ESRI = Unità Immobiliari / property units based on internal elaboration of external UI ESRI database, The figures represent a view of potential market of premises in Italy but excluding second homes and differs from market accesses, street numbers or live active lines; FiberCop continuously reviews data sources and numbers may evolve over time
(2) Includes Black and Grey areas, as well as ~0.2m UIs passed in FTTH that were rolled out in areas previously considered as Grey areas, now reclassified as White areas

Continued strong growth in FTTH active lines, with decline in Legacy/ FTTC lines having limited impact on revenues

Active lines evolution (million)



Market KPIs[1]	Q1-26	FY-25	Q1-26 vs FY-25
Total Market Lines (m)	20.5	20.5	-
Market Share (%)	66%	67%	(1) p.p.
FiberCop FTTH Share of Net Adds (%)[2]	**66%**	**59%**	+7p.p.
FiberCop Market Share in FTTH	44%	44%	-

- Italian market undergoing natural migration in line with expectations with (23%) YoY[1] decline of ADSL/ Voice (currently being decommissioned), moderate (9%) YoY[1] decline in FTTC which is more resilient and significant 26% YoY[1] increase in FTTH FiberCop lines
- FiberCop active lines reflect expected migration mechanics with decline in Legacy and moderate reduction in FTTC
- **Strong FTTH lines growth** continues, with Jun-26 proportion on total lines up to 26% (from 22% in FY-25)
- FiberCop **share of FTTH net adds is expected to continue growing** as FTTH coverage grows, with FTTC remaining stable in areas with no FTTH coverage
- FiberCop active lines and revenues stabilization expected over next two years as i) FTTH coverage grows, ii) Fixed broadband market increases, iii) Churn in legacy/FTTC reduces, iv) ARPU evolves, v) total market size increases and vi) FWA migrates to FTTH

Source: Company information
Note: [1]As of Mar-26 based on latest available AGCOM data; [2]Historical Dec-25 FTTH data have been recently restated by AGCOM and rectified for FY-25 in this table

Capex Deployment focused on expanding FTTH roll-out and uncontested market coverage

Capex overview

(in €m)	FY 2025[1]	H1 2025	H1 2026
Maintenance capex	**767**	**286**	**276**
% revenues	*20%*	*15%*	*15%*
Growth & Success capex	**1,946**	**869**	**901**
% revenues	*52%*	*47%*	*50%*
o.w. PNRR Areas related	*709*	*362*	*302*
o.w. Black and Grey Areas (Autonomous Plan)	*498*	*194*	*273*
o.w. Success Based (e.g.; Verticals & Activations)	*461*	*221*	*214*
Other Capex (e.g.; Backbone, decommissioning)	*278*	*92*	*113*
Total capex	**2,713**	**1,155**	**1,177**
% revenues	*72%*	*62%*	*66%*

Difference due to roundings may occur

Key highlights

- Broadly stable overall Capex trend YoY, with **performance better vs expectations by > €300m** driven by PNRR efficiencies
- Progressive **Maintenance Capex reduction** continues
  - Operational shift towards FTTH
  - Reduction in Separation-related items
- Growth Capex trend reflects:
  - **Acceleration in Autonomous Plan**
  - **Completion of PNRR** roll-out (milestones 100% achieved)
- Stable Success-Based Capex, as FTTH new lines expand
- Growth Capex expected to fundamentally decline on completion of planned Autonomous Plan FTTH rollout in 2027

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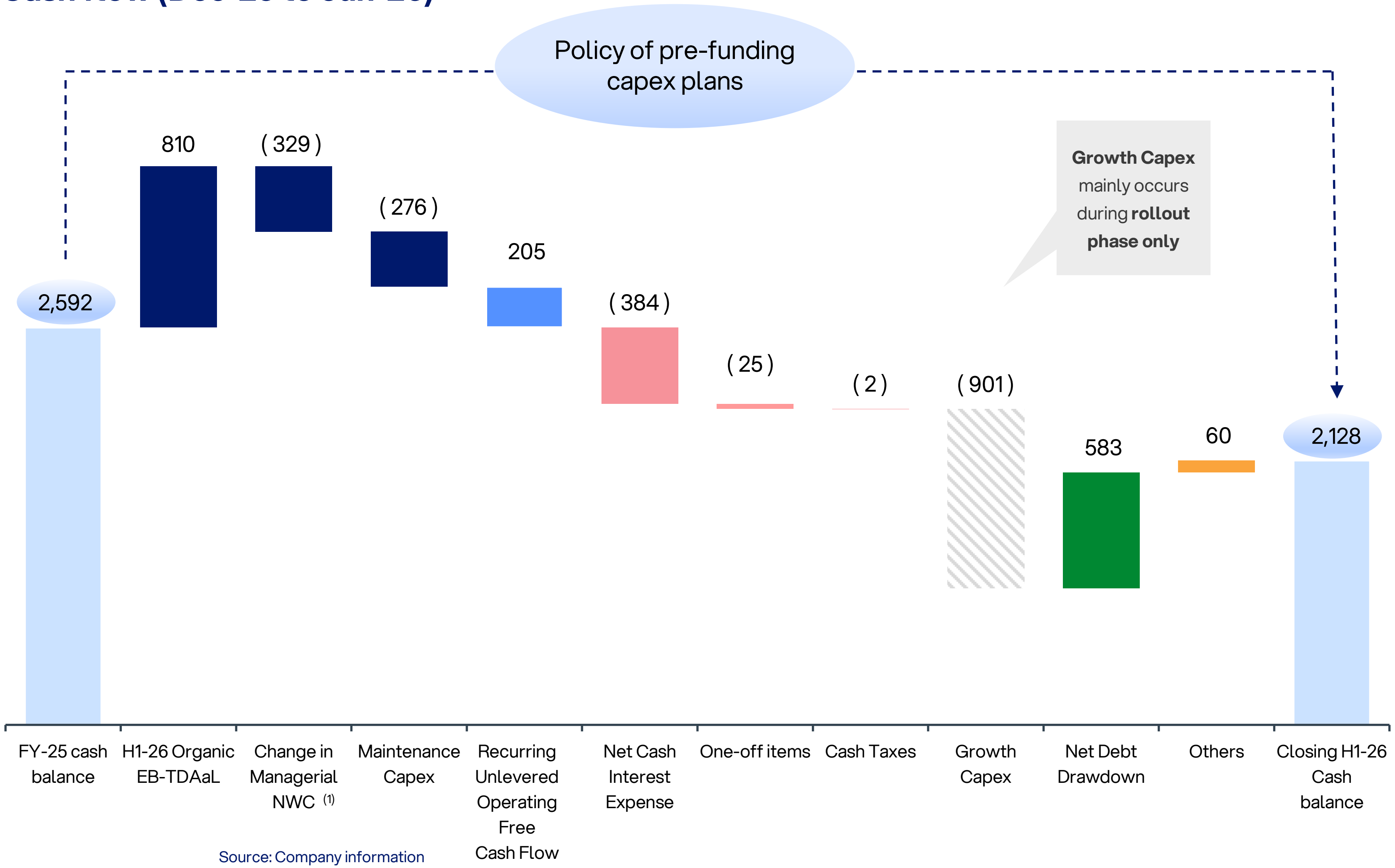
Note: [1] Starting from 2026 reporting, certain investments previously included in Other Capex have been reclassified in Autonomous Plan. FY 2025 figures have been restated accordingly for comparability purposes

H1-26 Solid Operational Cashflow

Cash flow (Dec-25 to Jun-26)



Key highlights

- Operational efficiency driving positive unlevered operating free cash flow
  - Expanding EBITDAaL margin
  - Slight reduction in Maintenance Capex YoY
- Managerial NWC outflow expected throughout 2026
- Solid **cash balance** to:
  - Fund planned Capex
  - Proactively cover future maturities
  - Provide liquidity buffer over RCF

Source: Company information

Note: (1) We define "Managerial Net Working Capital" for a period as the period-on-period change in the sum of elements in our statutory cash flow statement including among others our change in trade receivables, change in trade payables, change in inventories, write-downs and other provisions, change in current and non-current provisions, change in employee benefits or change in other operating assets and liabilities, *plus* further adjustments to present our managerial view in relation to the cash impact and accounting treatment or classification of various components which we believe are relevant to an assessment of working capital;

Liquidity Margin and Debt Maturities

(in €m unless stated otherwise)	FY-25	Jun-26
Drawn RCF (2.1bn available)	-	-
Senior secured loan facilities	5,522	5,472
Senior secured notes	7,959	8,637
Total Senior Secured Debt	13,481	14,109
(Available Cash)	(2,592)	(2,128)
Net senior secured debt	**10,889**	**11,981**
LTM Organic EBITDAaL [1]	1,745	1,730
Net Leverage	**6.2x**	**6.9x** [2]

89% of debt at Fixed Rate

5.1%
Cost of Debt

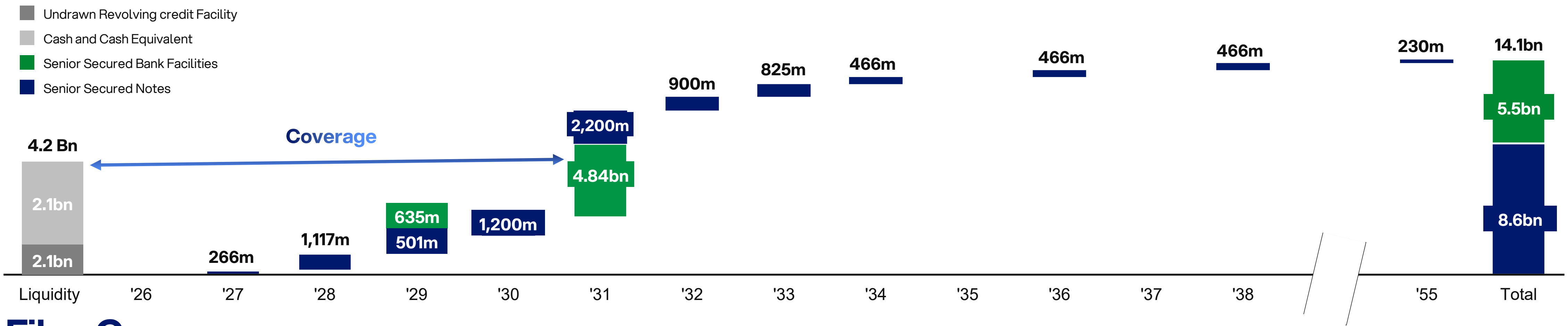
5.4 years
Average Debt Life

Ba1/ BB+/BB+
SS Debt Rating [3]

Key highlights

- FiberCop benefits from a solid and well-diversified debt capital structure, with a balanced mix of instruments and maturities
- Successful debt management exercise in H1-26 across i) Amend & Extend + Repricing of Bank Facilities, ii) issuance of €1Bn new 2031 SSN , iii) €0.5Bn Tap + Tender Offer iv) Up to €1Bn landmark financing agreement with EIB with €0.5Bn currently available
- Net leverage at 6.9x (6.2x at YE-25) expected to stay stable over H2-26; 2026 expected to be peak leverage year
- Average debt life extended to 5.4 years (5.0 at YE-25)

FiberCop Debt Maturity Profile as of June 2026 (€m)



Source: Company information
Note: Includes USD Senior secured notes shown at EUR / USD exchange rate of 1.0729 corresponding to the current FX of the $2bn cross-currency swaps in place covering the full amount of the USD notes outstanding (1) Doesn't include run-rate effect of ongoing efficiencies; (2) Net Leverage calculated as Net Debt vs. H1 26 LTM Organic EBITDAaL and only includes the realized cost savings in H1 2026. Including the €180m run-rate effect of the efficiencies locked in as of H1 2026 but which are not yet present in H1 results, net leverage would have been 6.3x; (3) Moody's/S&P/Fitch

FiberCop: National digital utility with multi-technology presence across Italy

1	Highly attractive Italian broadband market with structural demand drivers and favourable competitive dynamics including limited overbuild	**74%** fixed BB household penetration vs large EU markets at >95% Only c. **40% FiberCop current FTTH Coverage** is overbuilt
2	Leading national fixed broadband infrastructure provider, technology agnostic and not exposed to rate of FTTH take-up	**66%** total incremental lines market share
3	Supportive pricing dynamics and arrangements	**Wholesale Only** regime TIM MSA with up to **15y exclusivity** + additional years of preferred supplier
4	Well diversified revenue in terms of services and clients	**66% / 34%** B2B2C / B2B2B revenue split in 1H-26
5	Significant scope for cost savings and opex optimization driving strong cashflow growth	**> €600m** Opex reduction expected from 2025A to 2029E
6	Clear and derisked FTTH rollout plan to be substantially completed by end of 2027	**Autonomous FTTH roll-out** at **74%** of 2027 completion target **100% PNRR rollout completed**

Appendix

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FiberCop H1 2026 ESG Highlight

ENVIRONMENT

Achievements

- ✓ **Climate targets**

Near-term (by 2030): –70% Scope 1 & 2, –70% Scope 3 (Category 13 – downstream leased assets) vs 2023 baseline
Long-term: - 90% Scope 1 & 2 by 2040, -90% Scope 3 by 2050 vs 2023 baseline;
Net Zero across the value chain by 2050

- ✓ **SBTi** validation of climate targets in July 2025

- ✓ **Main Policy:** Environmental
- ✓ **Assessment:** Biodiversity
- ✓ **Certifications:** ISO 14001 (Environmental Management Systems) , ISO 50001 (Energy Management Systems)

SOCIAL

Achievements

- ✓ Active engagement with trade unions through collective bargaining agreements
- ✓ Permanent employment contracts with competitive, market-aligned compensation and performance-based incentives
- ✓ Work-life balance supported by flexible welfare programs; pension, medical insurance, parental leave, wellbeing, and growth initiatives
- ✓ Mandatory and voluntary training, leadership skills and knowledge development for all full-time and part-time employees
- ✓ Inclusive people development through tailored growth paths and engagement initiatives
- ✓ Volunteering initiatives and community development
- ✓ **Main Policies:** Human Rights, Human Resources and Equal Opportunities; Gender-based harassment, sexual harassment, and bullying; Health & Safety
- ✓ **Certifications:** ISO 45001 (Occupational Health and Safety Management Systems); ISO 30415 (Diversity and Inclusion); UNI/PdR 125 (Gender Equality)

GOVERNANCE

Achievements

- ✓ **Voluntary Sustainability Report 2025 with independent limited assurance**
- ✓ **5-year ESG Plan aligned to the Business Plan** with targets on Climate, Ethics, Gender equality, Health & Safety
- ✓ ESG target into executive incentives (MBO)
- ✓ **C-level Management Committee and dedicated committees** (Ethics and Compliance, Cybersecurity, Crisis Management, Innovation Steering, Global Risk, Tax Risk, Supplier Risk, Gender Equality Steering, Health & Safety Steering, Real Estate Steering), with oversight by the Board of Statutory Auditors
- ✓ **Main Policies:** Anti-Corruption, Privacy Guidelines and Information Security, Business Continuity, Policy on the Use of Artificial Intelligence, Sustainable Procurement procedure, Supplier Code of Conduct, Conflict of Interest Management Procedure, Related Party Transactions Procedure
- ✓ Code of Ethics, Organizational Model 231, Whistleblowing procedure
- ✓ **Certifications:** ISO 37001 (Anti-bribery), ISO 9001 (Quality Management Systems); ISO 27001 (Information Security Management System); ISO 22301 (Business Continuity Management System)

Institutional Commitments

- **Founder Member & Active Participant –** UN Global Compact
- **Member of** GSMA
- **Member** of Confidustria
- **Signatory –** Manifesto for Gender Equality in Italian Supply Chain
- **Signatory –** Charter for Equal Opportunities (Fondazione Sodalitas)
- **Supporting Member –** PARI Association (prevention of gender-based violence)

Recognitions

- #BestHRTeam Certification - HRC Group
- Health Friendly Company (HFC) Seal - Fondazione Onda ETS
- Blood Donation & Community Impact - AVIS Roma

Social & Community

- **Founding member –** "Cresciamo il Futuro" Foundation
- **Corporate solidarity** initiatives supporting NGOs & volunteer organizations
- **Gender & AI advocacy –** Gender Equality Talks
- **Supporter –** "Valeria Solesin Award" for equal opportunities

Strategic Innovation & Academic Partnerships

- **Collaboration with** CNIT (National Inter-University Consortium for Telecommunications) – telecom innovation & skills development
- **Partnership with** Politecnico di Torino – 10 R&D projects on next-gen telecom networks
- **Participation in** Girls@Polimi – fostering STEM inclusion & gender balance
- **Sponsor of AIxGirls** – AI & Data Science camp for female students

ESG Transparency

- **Active participation in ~130** ESG disclosure requests since 1st of July 2024

Ratings	ESG Score
MSCI	BBB
Ecomate	AA
Cerved	Very High performance

Thank you for your attention

For any questions, please contact the Investor Relations team at IR@fibercop.com